

TTAIFA's Renovated Building



The picture above shows another milestone in TTAIFA's history - A Magnificent Headquarters.

Cutting of the Ribbon



Industry's own His Worship Alderman Mayor Joel Martinez cuts the ribbon to officially open the new facility - The Honor is ours.

Pictures from the Opening



Interior Improvements & Rooftop View



Classroom One



Classroom Two



IT Room & Testing Area



Reception Area



Boardroom



View from the Rooftop

Chapter's - Annual General Meetings

All the Chapters held their Annual General Meetings as stipulated in our Constitution. The new slate of Chapter positions will be presented in TTAIFA's AGM on the 12th MAY 2017.



East Chapter held their Annual General Meeting on Friday 3rd March at Sagcor St Augustine. The Feature Address was delivered by Mr. Christopher Gouveia entitled "Getting Out of Your Comfort Zone". An extract can be found overleaf.



North Chapter's AGM was held at TTAIFA Headquarters on Friday 10th March. Mr. Winston Williams was their feature speaker and he spoke on the Economic Outlook for the Insurance Industry.



South Chapter's meeting was on Wednesday 15th February, 2017. Mr. Garth Thomas spoke on Bringing out the leader in you.

TTAIFA Exam 2017 - Semester One



The picture shows our students writing examinations in their own headquarters. At the end of the exercise they had very positive comments on the facilities. Many insightful advisors were complimentary about this decision to reduce the Association's expenditure on rentals for exam purposes.

TTAIFA Exam Statistics 2016

COURSE PASS RATES 2016 BY SEMESTER

	FA 201	FA 202	FA 211	FA 251	FA 257	FA 261	FA 290	FA 262	FA 263	FA 271	FP 99	FA 200
SEMESTER 1 (2016)	76	93	-	-	73	67	50	43	100	-	100	-
SEMESTER 2 (2016)	80	90	-	-	83	89	66	30	77	100	-	-
SEMESTER 3 (2016)	62	100	-	83	78	75	88	-	-	90	-	-

Extract from Out of your Comfort Zone by Christopher Gouveia

If you want something in your life you've never had, you'll have to do something, you've never done.
- JD Houston

Are you ready to leave your comfort zone?

WHAT IS A COMFORT ZONE?

A Comfort Zone is a psychological state in which things feel familiar. You are at ease and in control of your environment. You experience low levels of anxiety with a steady but relatively basic level of performance.

The original study by Yerkes and Dodson (1908) concluded that "anxiety improves performance until a certain optimum level is achieved. Beyond that point, performance declines as higher anxiety levels are attained."

WHY COMFORT ZONES ARE NOT USEFUL

- Comfort Zones keep us from living life to the fullest.
- Life is FOR GIVING and FORGIVING.
- By not living life to the full we are denying others the benefit of our greatness.
- Doing the same thing over and over and expecting a different result is INSANITY.
- Growth and learning never take place in the comfort zone.

COMFORT ZONES IN OUR BUSINESS

- Call reluctance to HNWIs.
- Survival Income rather than Significance.
- Product focus rather than Client focus.
- Sub-standard or mediocre production.
- Complacency rather than growth.
- Lack of proper succession planning.
- Managers accepting low retention rates.
- Families in crisis and we jamming still.

Extract from Out of your Comfort Zone by Christopher Gouveia

THE 2% MINDSET

2% OF THE POPULATION

GOING FOR
YOUR DREAMS

EMBRACING THE UNKNOWN

CONFIDENCE

EXCITEMENT

EXPLORING
NEW THINGS

LIKING CHANGE

CHOOSING
HAPPINESS

LIVING WITHOUT
LIMITS

FULFILLMENT

ABUNDANCE

ACT IN SPITE
OF FEAR

GETTING THE MOST OUT OF LIFE

98% OF THE
POPULATION

BEING LIKE EVERYONE ELSE

INSECURE

SURVIVING

YOUR COMFORT ZONE

FEAR

JUST GETTING BY

A DULL LIFE

PLAY IT SAFE

PROCRASTINATION

REGRET

SETTLING FOR LESS

whoisCHICK.com

5 LIMITING BELIEFS OF A COMFORT ZONE

1. I'm afraid I will fail.
2. Right now is not the best timing.
3. I don't really need to do this.
4. Do I really have what it takes?
5. Bat in your crease.

5 BENEFITS OF LEAVING YOUR COMFORT ZONE

1. Confront your fears.
2. Have clarity of purpose.
3. Fail forward.
4. Take manageable steps.
5. Be honest with yourself.

Upcoming Events

TTAIFA Annual Awards

Friday 21st April, 2017

TTAIFA Annual General Meeting

Friday 12th May, 2017

TTAIFA Seminar - Individual & Corporate Taxes (TBC)

Friday 26th May, 2017