



Radia Carr

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Languages

English, French

Available to Travel

Per request

Notable

#3 Sales Globally 2024

#1 Sales Globally 2023

Dale Carnegie President's Club Member
& Top Sales Award 2009-2024

Top Sales Trainer 2023

- Speaker at 2014 & 2023 Conventions
- Workshop presenter -DC Conventions & SHRM
- Roundtable facilitator and presenter 2016 and 2017
- CLO Magazine Presenter 2022
- GSC-SHRM presenter 2025

Work Experience

- Dale Carnegie Trainer
- Founder & CEO: The Elite Unlock
- 17 years of delivering leadership, sales, and communication training
- Design and delivery of custom programs
- Public Speaker/Keynote Speaker/Panelist

Client Experience

- Hapag-Lloyd
- Williams-Sonoma
- Campbell's Soup Company
- Novo Nordisk
- Bloomberg
- SciTec
- Wakefern Food Corp
- Rutgers University
- SGS

Industry Training Experience

- Food
- Manufacturing
- Shipping/Logistics
- Pharmaceutical
- Financial Services

Training Philosophy

My training philosophy is to deliver a wow experience in the classroom. As a trainer, I take pride in tailoring the experience to make it exceptional, rewarding, fun, engaging, and transformative for participants.

This is achieved through intensive training design preparation, stakeholder meetings, and participant and manager feedback, which we solicit to ensure delivery is in the proper context, aligned with strategic initiatives and the client's culture, and relevant to their industry. I believe in staying in contact with my participants and being readily available to answer any questions they may have, both before and after the study. I strive to help participants acquire the tools they need to make their Dale Carnegie experience transformational, fun, exciting, and refreshing, and to present their best selves to peers, managers, leadership, and clients.

I believe in constantly adding value and going above and beyond in the classroom. I am committed to adapting to my participants' needs, collaborating with other trainers and key stakeholders, and ensuring that all participants leave any training engagement feeling more motivated, energized, and inspired. I spend a great deal of time outside of work on personal and professional development, which I enjoy bringing into my trainings.